



Why Inviso SAM?

Inviso is a premier SAM consulting firm specializing in Microsoft licensing, SAM tools and license optimization. We have strategic relationships with Microsoft and LSPs, which enable Inviso to bring together your critical Microsoft suppliers and enable you to work most effectively with them based on the data-driven, clear insights we deliver. You can be confident that you're procuring from your Microsoft suppliers exactly the software and services you need to run, grow and transform your business.

SAM is now a C-level imperative and strategically-driven SAM functions in organizations are much more likely to leverage external SAM providers whose expertise address internal limitations in resource availability, technical capabilities and SAM and licensing subject matter knowledge. ¹

Effective SAM delivers IT and business decision makers exactly the data and insights required to:



Always be confident in your current license position

- Submit accurate true ups without the typical rush or guesswork
- Avoid unbudgeted license costs
- insights into your strategic initiatives: Cybersecurity, Office 365, Azure, datacenter modernization, etc



Maximize your financial investments

- Procure exactly the licensing required to run your software
- Identify 'shelfware' and eliminate wasted spend
- Maximize SA benefits, investing only where SA delivers value and using your SA benefits



Unlock the data to drive strategic initiatives

- Complete the renewal process well-informed, clear on your current position, and confident in the new contract's alignment with your go-forward strategies and the business's needs.
- Surface data-driven, actionable insights into your strategic initiatives: Cybersecurity, Office 365, Azure, datacenter modernization, etc

Strategic relationships with Microsoft and LSPs enable Inviso to deliver key insights and guidance in working most working effectively with your critical Microsoft suppliers.

"Inviso was very thorough, professional. They have a well managed process and were very knowledge about the myriad of Microsoft products, including subscriptions, product families and offerings. They have a great understanding of Microsoft "views" various usage scenarios and various licensing models and options."

Director of IT within Healthcare

<https://www.gartner.com/doc/reprints?id=1-3GFZPY2&ct=160830&st=sb>

Microsoft Partner

Gold Data Analytics
Gold Volume Licensing
Gold Software Asset Management

Inviso SAM Managed Service

Inviso is a premier SAM consulting firm specializing in Microsoft licensing, SAM tools and license optimization. Our SAM Managed Service ensures your organization is always in control of your IT environment. We have strategic relationships with Microsoft and LSPs, which enable Inviso to bring together your critical Microsoft suppliers and enable you to work most effectively with them based on the data-driven, clear insights we deliver.



Always be confident in your current license position

- Prepare true-ups without the typical last-minute rush and estimations used to submit on time.
- Stop wondering what might have been missed, miscalculated and/or misunderstood in internal reviews.



Maximize your financial investments

- Know that the software purchased is delivering value
- Identify 'shelfware' and eliminate wasted spend
- Maximize SA benefits, investing only where SA delivers value and using your SA benefits



Unlock the data to drive strategic quarterly initiatives

- Complete the renewal process well-informed, clear on your current position, and confident in the new contract's alignment with your go-forward strategies and the business's needs.
- Surface data-driven, actionable insights into your strategic initiatives:
 - Cybersecurity enhancements
 - SQL optimization
 - Datacenter modernization
 - Azure sizing

Access SAM & Microsoft licensing experts on demand

- Consultants are available to provide a wealth of subject matter expertise across a breadth of topics – from Volume Licensing programs to Product Licensing nuances to SAM tools and technologies (i.e., Microsoft System Center Configuration Manager).
- As your team makes day-to-day decisions regarding new hardware and software deployments, considers new technology platforms, etc. questions will arise. We're here to help get you quick answers to ensure projects move forward without delays and informed decisions are made.

Inviso's SAM Managed Service includes:

- Annual License Reconciliation (True Up Support)
- Quarterly Executive Briefings
- Monthly Business Reviews
- On-demand Consulting Support

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Inviso SAM & Cloud Service Offerings

Inviso is a premier SAM consulting firm specializing in Microsoft licensing, SAM tools and license optimization and cloud migration. We strive to right-size offerings to exactly what our customers need. Below is an overview of the core services we deliver:



Ongoing SAM Managed Services—ensure your organization is always in control of your IT environment.

- Always be confident in your license position
- Maximize your financial investments
- Unlock the data to drive strategic initiatives, i.e. cloud migration
- Access SAM & Microsoft licensing experts on demand



Cloud Readiness & Migration—the right tools and consultants can provide a clear migration roadmap for moving from traditional on-premise to cloud services.

- **Office 365:** readiness assessment, cloud migration planning, implementation
- **Azure:** identify migration candidates, accurately size and price resource requirements



Point-in-Time SAM Engagements—a great first step in gaining control of, and insights into, your IT environment.

- Verify your current license position
- Proactively identify risks and unbudgeted costs
- Identify opportunities to optimize software deployments and license spend



Cybersecurity—Cybersecurity is critical and a SAM program can surface key insights.

- Quickly and accurately highlight and prioritize your Cybersecurity strengths and risks
- Receive actionable recommendations to mitigate significant risks to your organization



SAM Tools Consulting—with expertise in tools representing a variety of features, value propositions, and costs, we work to right-size SAM tools to meet your organization's needs.

- Tool Selection
- Implementation & Configuration
- Existing Tool Health Check
- Optimization & Ongoing Support

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